

### ***Learning Objectives and TAP Group Overview***

#### ***Check in***

- Name and organization
- Current hypothesis
- Reflection on your experience

#### ***Reflections from the Coaching Calls***

- Nested hypotheses – If and then
- Learning from each other
- Discussion

#### ***Strategic Learning Frameworks (review)***

- Active data collection
- Shared interpretation of data

#### ***Finding the right data***

- The “If...” part – outputs
- The “then...” part – outcomes

#### ***Break***

#### ***Before Action Review (BAR):***

- A learning tool
- Begins with intentions of strategy
- Promotes tangible outcomes
- Uses your history
- Anticipates challenges
- Reminds you of the cycle of learning
- Case Study

#### ***Coaching Follow Up***

We will discuss the monitoring and measurement that should accompany your strategy.

- What are the outputs — how do you know you do what you say you do?
- What are the anticipated outcomes?
- Use of the BAR

#### ***Preparing for Next Month***

Try a BAR, either in the context of your strategy or elsewhere.

- How does this work for you?
- How did it help?
- What was hard about doing it?

***Slides posted at:***     [flanagan-hyde.com/resources](http://flanagan-hyde.com/resources)